

# the success multiplier™

## Breaking The Success Barrier.™

### The Profit Accelerator™

To take a company to its Next Level™, we must produce an increase in profits as soon as possible.

**We do this by:**

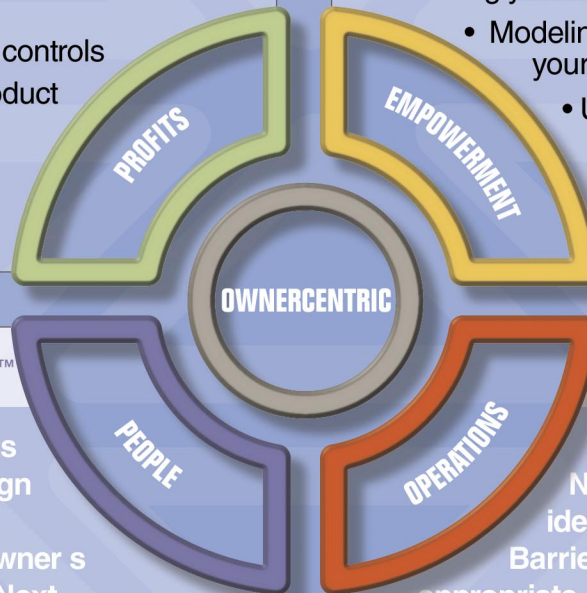
- Focusing on a strong balance sheet and solid capitalization
- Ensuring profitable estimates, proposals, bids, pricing, etc.
- Implementing key cost controls
- Strengthening your product mixes and margins for profitability

### Empower the Owner™

To take a company to its Next Level, we must first empower the owner and take him/her to the Next Level.

**We do this by:**

- Developing your Next Level Platform™
- Rediscovering your Authentic Swing™
- Arming you with Dashboard Methods
  - Modeling the future for you and your company
  - Unpacking the real story inside your financials



### The Team Cultivator™

To take a company to its Next Level, we must align the key people and key functions around the owner's Authentic Swing™ and Next Level Platform™.

**We do this by:**

- Developing a Next Level organizational chart
- Performing a labor analysis of
- Creating bonus/commission incentive plans in line with your profitability
- Employing the Leadership Cultivator™

### Corporate DNA™

To take a company to its Next Level, we must first identify the internal Success Barriers™ and then take appropriate action to overcome them.

**We do this by:**

- Mapping your company and its culture
- Performing a Fiscal Physical™ of your company
- Closing open loops in relation to your processes and costs
- Maneuvering profit increasing processes into your corporate culture